

# Recommended Books

\*Denotes books available for purchase through the BWW System

## Foundational Business Books:

- Business of the 21<sup>st</sup> Century - Robert Kiyosaki \*
- The Compound Effect - Darren Hardy \*
- Entrepreneur Rollercoaster - Darren Hardy
- Rich Dad, Poor Dad - Robert Kiyosaki
- The Go-Giver - Bob Burg

## People Skills:

- The Art of Dealing with People - Les Giblin \*
- How to be People Smart - Les Giblin \*
- Dynamic People Skills - Dexter Yager \*
- How to Win Friends & Influence People - Dale Carnegie \*
- Skill with People - Les Giblin (*a great quick reference of the 3 books listed above*) \*
- Crucial Conversations - Kerry Patterson\*

## Relationships:

- Personality Plus - Florence Littauer \*
- The Five Love Languages - Gary Chapman \*
- Boundaries - Henry Cloud & John Townsend
- Building Successful Relationships - Michael Fletcher
- Love & Respect - Emerson Eggerichs
- Why Can't I Get My Kids to Behave? (parenting) - Joey & Carla Link
- Taming the Lecture Bug (parenting) - Joey & Carla Link

## Personal Development:

- Emotional Intelligence 2.0 - Travis Bradberry
- Strengthsfinder 2.0 - Tom Rath
- What to Say When You Talk to Yourself - Shad Helmstetter \*
- 7 Habits of Highly Effective People - Stephen Covey \*

## Thought Process:

- The Dream Giver - Bruce Wilkinson
- Magic of Thinking Big - David Schwartz \*
- Think & Grow Rich - Napoleon Hill \*
- Master-Key to Riches - Napoleon Hill
- Iron Man, Silken Heart - Shivaram Kumar\*

## Time Management:

- The Miracle Morning - Hal Elrod
- The One Thing - Gary Keller
- Eat That Frog - Brian Tracey

## Finances:

- The Wealthy Barber - David Chilton
- Total Money Makeover - Dave Ramsey
- The Richest Man in Babylon - George Clason

## Leadership & Team Development:

- The 5 Levels of Leadership - John Maxwell
- The 21 Indispensable Qualities of a Leader - John Maxwell \*
- The 17 Essential Qualities of a Team Player - John Maxwell
- You Win in the Locker Room First - Jon Gordon & Mike Smith